



January 23, 2012

Dear Dr. Wilson,

It was a pleasure speaking with you on Saturday and discovering that you are using the Hivamat 200 in your practice. I have used the Hivamat in my rehabilitation clinics for over 10 years. I currently demonstrate and teach the principles and the use of this machine in four different advanced classes for students in our Athletic Medicine program at The University of Texas at San Antonio. These are pre-PT, pre OT, pre-Nursing, pre-Med, pre-AT, and pre-Cardiac Rehab students.

I was first introduced to the Hivamat in March 2002 and was a skeptic about its effectiveness. The U.S. representatives demonstrated the machine and then left it with me to evaluate it for myself. I did not find it to be the sole modality for treatment, but rather concluded that it was an important tool and alternative to traditional rehabilitation modalities. I found the Hivamat to be effective in treating both the athletic and general population. Its ability to reduce edema makes it especially attractive to treating athletes during a game and having them able to return to playing status. The soothing effect of the Hivamat also made it a preferred choice option also for effectively treating older or post-surgical patients. The following are some of the topics that we discussed about the Hivamat:

- Unlike therapeutic ultrasound, the Hivamat can be used over the entire body and organs
- Can be used post-surgery over open wounds or burns with a sterile barrier
- User can select the Hz to control therapeutic actions and dosage
- Can be used with or without a power source making it versatile to take on the field
- Can be used to remove edema from injured areas
- Can be used to remove fluids from lymph nodes
- Provides similar results to medium frequency stimulation units, but without the trauma
- Electromagnetic current provides a soothing and calming effect to patients
- User may choose treatment options for application by hands to 2 sizes of applicator heads
- Effective in stimulating blood flow and decreasing recovery time
- Can be used in stimulating bone remodeling and decreasing recovery time
- It is FDA approved
- Is an insurance billable treatment modality
- Treatment protocols are straight forward and easily learned
- Used by most NFL, MLB, and NBA teams
- Used by major Division 1 colleges such as UT, TAMU, LSU, TCU, UH, UTSA, TT

I have used the Hivamat on a daily basis both as a teaching and rehabilitation tool. I believe it to be an important modality to be included in any rehabilitation program. If it is not effective, why would most of the professional and college teams currently use it to treat their injured athletes? I hope that you continue to use it in your practice.

Please feel free to call me on my cell at (281) 804-6248 if you have questions or if I can be of any further assistance.

Sincerely,

A handwritten signature in black ink, appearing to read 'William Michael Dean'.

Dr. William Michael Dean